

# Tranzact Card™

## ULTIMATE MEMORY JOGGER FOR CONTACT LIST

*You never run out of people to share with;  
you only run out of the **courage** to find new people to share with!*

\*The first step – before creating your list – is to share our unique idea with your 4-5 **WHITE HOT** contacts, the people who you would call at 3 AM in the morning to come pick you up if you were in trouble! These are the people who are going to join because it's YOU! "I'm doing this digital banking deal and you need to do it with me..." You can't say or show the wrong thing to the right person, especially with your White Hot market! There is no guarantee they will join (and they often don't, so don't get too upset!), but these are the people to share with FIRST!

**SUCCESS AND MONEY LOVE SPEED! FAST IS FUN...SLOW IS PAINFUL!** Now, let's get to work building your contact list that you will share with *quickly*, detaching yourself emotionally from the outcome (remember, we are simply messengers here! Our job is not to convince or 'sell,' rather to simply SHARE and SORT...Quickly!)

Use a notebook (preferred by many!), Excel Spreadsheet, app, or other device to create an EVER GROWING list of people to share our gift with! DON'T PLAY GOD...do not pre-judge! Often, the ones who you think will definitely join do not join right away, and the ones you don't think will join end up becoming ROCK STARS! Embrace the process! Again, Success is a Numbers Game! Your goal is to Share and Sort...QUICKLY! A great message like MaVie shared enough times ALWAYS falls upon the right ears!

Your LIST is LEVERAGE! **The BIGGER your list, the more leverage and confidence you have!** 100 is ok; 1,000+ gives much more power! You should have it with you most of the time, always adding new names as they pop into your mind. When prospects see that you have a HUGE list, they know you are serious about changing your life AND THEIRS with TranzactCard!

As you build your list, begin identifying (i.e. with a 'Star' or checkmark next to the name) the people who are the most positive, proactive, busy, success-oriented, and influential. These are the people you will want to begin sharing with FIRST! While everyone will eventually go on your list, and we are all God's children, we want to go after the top prospects FIRST...RECRUIT UP! We can save your broke, bitter cousin later :)

Alright...here we go!

The first 20-30 names should be the next group of people who know you, like you, and trust you by first name = friends, family, co-workers, social groups, Church community, neighborhood, etc.

Alright, now...here's where it gets fun!

**PHONE DUMP** – that’s right, write down ALL the contacts in your Phone (remember, don’t play God and try to pre-judge...just write them down!)

Facebook Contacts Dump – same process as above!

Other Social Media Contacts Dump (Instagram, Linked In, Twitter, Skype, Snapchat, etc.)

E-Mail Addresses List Dump

Holiday Cards List Dump

Wedding Invite List Dump

Child’s Birthday Invitee List Dump

Business Cards / Rolodex Dump List

Church / Social Gathering Directory Dump

Old School Yearbooks / Alumni Database Dump

*OK, you should already have 100s, if not 1,000s of names written down IF you have followed the directions so far!*

Now, let’s keep building that list! Here are some additional Memory Jogger ideas to add more names to your list!

The members of your own family:

- Father and Mother
- Father-In-Law/Mother-In-Law
- Grandparents
- Children
- Brothers & Sisters
- Aunts & Uncles
- Nieces & Nephews
- Cousins

Your closest friends and those whom you associate regularly:

- Friends & Neighbors
- People you work with
- Church members

Hobby buddies:

- Camping friends
- Dancing class associates
- Drawing class
- Fantasy Football league friends
- Fishing buddies
- Hunting friends

- Karate class buddies
  - Singing class
  - Sculpting
  - Woodworking friends
  - Workout friends
- People with whom you play: - Bowling - Football - Golf - Racquetball - Tennis – Basketball - Volleyball - Any other game

Those you do business with:

- Auto mechanic
- Accountant
- Banker
- Babysitter/Child care provider
- Car dealer
- Dentist (your kids too)
- Doctor (your kids too)
- Dry cleaner
- Grocer/Gas station attendant
- Hair stylist/barber
- Housekeeper
- Insurance agent
- Lawyer
- Merchants
- Pharmacist
- Real Estate Agent
- Travel Agent

Who are my ...?

- Architect
- Associations members
- Bus driver
- Butcher/Baker
- Computer Tech
- Children’s friends parents
- Chiropractor
- Club members
- Delivery person
- FedEx/UPS Driver
- Fireman
- Florist
- Jeweler
- Leasing Agent
- Mailman
- Minister/Pastor & their wife
- Pet Groomer

- Photographer
- Police
- Property Manager
- Sports Team members (your kids too & their parents)
- Tailor
- Veterinarian
- Waitresses/Waiter (my favorite)
- Water Supplier

Those you have been associated with in the past:

- Former Coach
- Former Co-workers
- Former Roommates
- Former Teachers
- People in your Home Town
- Previous Neighbors
- Military Cohorts
- Retired Co-workers
- Schoolmates
- Fomer Boss(es)

Who Sold me my ...

- Air conditioner
- Boat
- Camper
- Car/Truck
- Computer
- Cell phone
- Dishwasher/Laundry machine
- Equipment/Supplies
- Fishing license
- Furniture
- Glasses/Contacts
- House
- Hunting license
- Refrigerator
- Tires and Auto parts
- TV/Stereo
- Vacuum cleaner
- Wedding items

I know individuals who:

- Are Actively looking for part-time job

- Are Ambitious
- Are Enthusiastic
- Are Entrepreneurial
- Are Caring People
- Are Champions
- Are Fun & Friendly
- Are Fund-Raisers
- Are Goal Oriented
- Are Natural Leaders
- Are Organized
- Are Positive Thinking
- Are Self-Motivated
- Are Single Mom/Dad
- Are Team Players
- Are Your Children's Friends Parents
- May be interested in DNA
- Don't like their Job • Are into fitness and living healthy
- Has Character & Integrity
- Has Children in College
- Has Computer & Internet skills
- Has Dangerous Job
- Has Desire & Drive
- Has a Great Smile
- Has to Pay down their Credit Card Debt
- Has Public Speaking skills
- Just Got Married
- Just Graduated
- Just Had a Baby
- Just Quit their Job or is Out of Work
- Love a Challenge
- Love to Learn New Things
- Want to Help their Spouse Retire Early
- Want to Make More Money
- Want More Time with their Families
- Want to Work for Themselves
- Who Attends Self-Improvement Seminars
- Who Bought New Home/Car
- Who Enjoys being around High Energy people
- Who Needs a New Car/Home
- Who Reads Self-Development Books/ Books on Success
- Who You Like the Most
- Who You've met while on Vacation
- Who You've met on the Plane
- Who Your Friends Know
- Who Wants Freedom
- Who Wants to Go on Vacation

- Who Works Too Hard
- Who Works at Night/Weekends

I know Someone Who Is ...

- Accountant
- Actor
- Advertiser
- Architect
- Airline Attendant
- Alarm Systems Agent
- Army Officer
- Acupuncturist
- Baker
- Banking Professional
- Barber
- Competitive Athlete
- Beauty Salon worker
- Broker
- Builder
- Chiropractor
- Consultant
- Computer Engineer
- Cook
- Dancer/Dance Teacher
- Dentist
- Dermatologist
- Designer
- Driver Bus/Cab/Truck
- Uber Driver
- DJ
- Doctor
- Dry Cleaner
- Education Professional
- Electrician
- Engineer
- Entertainer
- Environmental Scientist
- Farmer
- Film Industry Professional
- Fireman
- Fitness Instructor
- Florist
- Food Services associate
- Football Player
- Fundraiser

- Furniture Salesman
- Gardener
- Geologist
- Golfer
- Government worker
- Graphic Artist
- Gymnast
- Hairdresser
- Handyperson
- Health Practitioner
- Hiker
- Hospital staff
- Human Resources staff
- Insurance Agent
- Internet provider
- Interior Decorator
- Investor
- Jeweler
- Karate Master/Classmate
- Kickboxing Master/Classmate
- Kitchen Renovator
- Lawyer
- Leasing Manager
- Lab Technician
- Loan Officer
- Lifeguard
- Makeup Artist
- Manager
- Manicurist
- Massage Therapist
- Mechanic
- Medical Professional
- Midwife
- Minister
- Mortgage Broker
- Music Teacher
- Musician
- Navy Officer
- Nonprofit Organization Associate
- Nurse
- Nutritionist
- Office Manager
- Optometrist
- Orthodontist
- Painter
- Party Planner

- Pediatrician
- Personal Trainer
- Pet Care Professional/Veterinarian
- Pharmacist
- Photographer
- Physical Therapist
- Piano Teacher
- Publisher
- Police Officer
- Postal worker
- Promoter
- Property Manager
- Public Relations Professional
- Psychiatrist
- Psychologist
- Radio worker
- Recreation Therapist
- Railroad worker
- Realtor
- Rental Office agent
- Recruiter
- Rehabilitation Specialist
- Reporter
- Repairman
- Restaurant Owner/Manager
- Salesman
- Scientist
- Shoe repair people
- Satellite Provider
- Singer
- Skater
- Skier
- Skin Care Consultant
- Social worker
- Software Engineer
- SPA worker
- Swimmer
- Sport Teammate
- Tailor
- Tanning Salon worker
- Teacher
- Telecommunications worker
- Tennis Instructor
- Therapist
- Trade worker
- Trainer



- Travel Agent
- Tutor
- Valet Attendant
- Veteran
- Volunteer
- Waiter/Waitress
- Web Designer
- Writer
- Yoga Instructor/Classmates

Who lives in a Different City?

Who Do you Know from a different State? • Alabama • Alaska • Arizona • Arkansas • California • Colorado • Connecticut • Delaware • Florida • Georgia • Hawaii • Idaho • Illinois • Indiana • Iowa • Kansas • Kentucky • Louisiana • Maine • Maryland • Massachusetts • Michigan • Minnesota • Mississippi • Missouri • Montana • Nebraska • Nevada • New Hampshire • New Jersey • New Mexico • New York • North Carolina • North Dakota • Ohio • Oklahoma • Oregon • Pennsylvania • Rhode Island • South Carolina • South Dakota • Tennessee • Texas • Utah • Vermont • Virginia • Washington • West Virginia • Wisconsin • Wyoming

Your Prospect List is ALWAYS growing...as new names 'pop' into your mind, ADD THEM TO YOUR LIST!

If you believe you Can...or, if you believe you can't...YOU'RE RIGHT!

Teamwork makes the Dream work...you've got an entire new family of amazing servant leaders to support you!

Remember, EVERYTHING you really desire in life is just outside your comfort zone...the 2%ers in life are willing to GO FOR THEIR DREAMS! You've got this!

